

Harshit Sharma

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No visa sponsorship required

PROFESSIONAL SUMMARY

Product Manager with 5 years building enterprise B2B SaaS platforms across 130+ countries and shipping consumer AI products. Built LLM evaluation tools with multi-provider accuracy measurement and bias detection. Master's from UC Berkeley (expected graduation by May 2026). Skilled in **AI evaluation and observability, user research and workflow analysis, and hypothesis-driven product experimentation.**

KEY SKILLS

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|-----------------------------|---------------------------------|-------------------------------|
| • Product Roadmap Ownership | • AI/ML Evaluation & Quality | • Cross-functional Leadership |
| • Consumer AI Product Sense | • AI Search & Discovery | • Prompt Engineering & Evals |
| • User Research & Workflows | • A/B Testing & Experimentation | • Data-Driven Prioritization |
| • LLM Accuracy Measurement | • API Design & Integration | • Python, SQL, Gemini API |

EXPERIENCE

Product Manager | GE Vernova, India (Global Energy Infrastructure Company) Jul 2020 – Jul 2025

Led product roadmap for Service360, a \$150M B2B SaaS platform; led teams of 2-4, received 4 leadership awards

- Consolidated order book, financial, and engineering stage-gate data into a unified Salesforce upsell workflow, contributing to **+12% ARR** growth in the services business
- Conducted **20+ customer interviews** and mapped onboarding drop-off points, nearly doubling user activation in the onboarding funnel from **8% to 15%**
- Automated manual data capture workflows by building data pipelines and system integrations, reducing **engineering overhead by ~20%** across cross-functional teams

AI Automation Lead (Part-time) | Cal Alumni Association, UC Berkeley Nov 2025 – May 2026

- Built end-to-end **Google Apps Script automation** for 100+ alumni chapter annual renewals: data sync, file organization, and team views, reducing staff time per cycle from hours to minutes
- Designed AI-powered **Gmail-to-CMS event pipeline** with email classification, structured data extraction, and Calendar-to-LiveWhale integration

PROJECTS

"Eval Studio" | AI Model Evaluation Platform | eval.harshit.ai Mar 2026

- Built browser-based tool for **measuring LLM accuracy across providers (Anthropic, OpenAI, Gemini)** with cross-provider bias detection via multi-model judge council
- Designed 50-row **golden dataset across 8 task categories** for evaluation of model quality, with cost tracking per eval run
- Analyzed 6 competitors (incl. Braintrust, LangSmith, Langfuse); positioned as the only **zero-setup, browser-based eval tool**

"Sentinel" | AI Agent Evaluation Framework, MEng Capstone Project Aug 2025 – May 2026

- Building eval and observability framework for multi-agent systems: **failure detection, regression testing, reliability metrics**
- Validated **\$30M+ market opportunity** through customer discovery with VCs and AI startups (500 Global)

"Explainable AI Coding Assistant" | Full PM Lifecycle Product | trust.harshit.ai Feb 2026

- Led end-to-end PM lifecycle: user research, **8-tool competitive analysis, 3 user personas**, Figma prototype, and live product prototype with AI confidence scores
- Published **case study with market analysis** documenting research methodology, design decisions, and product positioning

"Dear Her" | Consumer AI Product | dearher.harshit.ai

Mar 2026

- Shipped this product using an LLM API; achieved **59% conversion**, reached 10 countries in 4 days with zero paid distribution
- Ran **DeepEval quality testing** on production outputs: zero hallucination rate, near-perfect relevancy scores across test cases

EDUCATION

University of California, Berkeley

Aug 2025 – May 2026

MEng, Industrial Engineering & Operations Research (Agentic AI, ML, RL, Optimization)

GPA: 3.83/4

Co-Lead, Product Management Club | First-Gen Mentor | MEng Scholarship

Organized PM career panel with PMs from **Google, Netflix, Palo Alto Networks, PayPal**, and startup founders

Key Courses: Machine Learning & Business Analytics, Risk Modeling & Simulation, Optimization Analytics

SRM Institute of Science and Technology, India

Jul 2016 – May 2020

BTech, Electrical & Electronics Engineering (Top 1% of class)

GPA: 3.99/4

AWARDS

KC Mahindra Scholar (2025): Awarded by KC Mahindra Education Trust for postgraduate studies in product management and AI. **90 scholars selected from 2,400+ national applicants**, evaluated on merit, leadership, and demonstrated impact

JN Tata Endowment Scholar (2025): Awarded by J.N. Tata Endowment Fund, **India's oldest merit scholarship (est. 1892)**, for graduate studies in product management. Selected for leadership potential, and career vision.

GE Vernova #Bravo Award (2024): Awarded by Eric Prudhon (Senior Product Manager) for operationalizing the installed base capture process in Salesforce, **opening a \$10M+ revenue stream** for the services business